



Kiran Kurwade

A corporate professional having more than **19 years** of work experience in Sales & Mktg., HR, T&D. Since 2004 has coached more than 10000 learning aspirants primarily from Corporate World and Educational Institutes.

Aside India, delivering Training/Coaching Programs at **overseas** in Middle East & other Asian countries

Dy. Director – Operations & Training. PIBM www.pibm.in

Author: Tonic for Great Life www.tonicforgreatlife.com

Education:

- Global Business Mgmt. (Executive MBA -14 months) from **IIM Calcutta**
- Dip. T&D from **ISTD** New Delhi
- Post Graduate Program in Social Entrepreneurship Mgmt.(PGPSEM-1 yr) from SIES College, Navi Mumbai.
- Science graduate with an MBA

Certifications...

- Certified Trainer from Australian Inst. Of Mgmt, Western Australia by Jene Howell. 2012
- Results Certified Coach, Australia, accredited with **Intl. Coach Federation (ICF)**. 2008
- L & D Manager from Carlton Advance Mgmt Institute done by Middle Earth Consultants India.
- **Master Trainer** on Petroleum Retail Store Operations by **Reliance Ind. Ltd & Flying J, USA**. 2004
- Scientologist - Learnt from Hubbard College of Administration (Scientology & Dianetics) on Learn to Learn, Communication, Goal Setting, Leadership, Mind Mgmt. Since 2004
- A Certified **Psychometrician** by Dr. C.N. Daftuar. 2012

Organizations and the roles...

- In 1994 he started his career in hospitality sector with Ambassador Group of Hotels as Sales & Mktg. Executive. Later was Store Manager with Dominos Pizza for year at Aurangabad and City Manager Café Coffee Day for three years at Pune & Mumbai.
- Entered training Industry in 2004 where he was with Reliance Industries Ltd. & NIS Sparta as a Master Trainer imparting training to various roles like Fuel-Court Staff, Store Managers, Area Managers, Trainers, Dealers etc.
- Commissioned three training centres and set up the dept of T&D at The Loot as Head (AGM) of T&D. Based at Mumbai.
- Lead – L & D at Videocon Ind. Ltd., reporting to COO, where he initiated a Tele-Coaching Concept thru Call Centre, E-learning Solutions & Field Coaching aside the regular structured trainings. Based at Aurangabad
- He was **VP** with Eternale Learning (Enable In) based at Mumbai where he coordinated and delivered programs at Intl Platform as well;

- Got certificate of appreciation from Director, VTC, Govt. of Afghanistan for coordinating the Intl Program of Faculty Members of VTC, under the Ministry of Energy & Water for 22 days on "Developing the Faculty Members as Facilitative Leaders" from 2nd Feb to 23rd Feb 2010.

Passion & Performance...

- Thus from 2004 he has evolved as a corporate trainer in **Business Processes & Behavioural Skills** like Self Motivation, Teaming, Leadership, Time/Change/Stress Mgmt., Creativity & Problem Solving, Communication, Customer Centricity, Facilitation/Trainer Skills, Emotional Intelligence and Multiple Intelligence. Psychometric Analysis like 16 PF, FIRO-B, DTAW (similar to MBTI), EQit
- In order to get the holistic knowledge he explores various dimensions be it Human Psychology, Philosophy, Spirituality, Modern Mgmt., Sciences etc. Since 1997 he is a **Vipassana Meditator** and for last few years as a Reiki Master, Poet & Writer – articles got published on human behaviour by T&M magazine, Hospitality Express (Indian Express Group) and Lokmat Times. An aspiring Social Entrepreneur... contributing to the youth of Maharashtra especially Aurangabad on '**Campus to Corporate**' modules as a friend, philosopher & guide.

Feedback from few Clients & Colleagues...

"I have known Kiran for four years... When he attended some of my seminars, I found him to be articulate, eager to learn, an active listener and a team worker with leadership qualities. As a trainer, Kiran is compassionate and passionate...I have received excellent feedback about him from his students...his spiritual bent of mind helps him connect with their inner being for planting the seeds of behavioural changes and transformation. I am pleased to add that his reputation as a trainer is spreading and he is invited by organizations abroad. I wish him all the success in his noble pursuit of inspiring and motivating people of different lands." **Rooshikumar Pandya**, a **renowned international trainer**.

"Kiran is a professional coach and has amazing ability to communicate the complex things in simpler ways". – Naser, Asst. Manager – **Airport Operations**, Saudi Ground Services, **Riyadh**. Managerial Development Program for SGS at Riyadh & Jeddah from 21st April to 27th May 2012.

"Kiran Sir made the Facilitative Leadership Program for Engineering Faculties, **Afghanistan** a big success thru his indepth knowledge and skill to develop people". Abbas Wafa, **Senior Educational Administrator, AEAI, Kabul**. 2010

"Mr. Kiran is one of the great teachers I came across...he delivered a holistic program on 'Judicious Approach' for Law Students in June 2010". – Manjusha Nayan, **Retd. Judge, High Court**.

"Mr. Kiran's ability to correlate the spiritual knowledge to the ground realities is just great. His session on Multiple Intelligence for 21st Century Professionals is the best I came across in life." Parimal Purohit, **Branch Manager**, Videocon Ind. Ltd.

"These two days are golden days of my life..." Sanram Sing Kayte, **a student** of Master of Computer Science & Technology after attending a Two Days of Workshop on Self Development at Dr. B.A.M.U, Aurangabad. 12 & 13th March 2010.

"Self- motivation and refreshing..." **Dr. Shailesh Chandaskar** after attending a workshop on Holistic Communication Skills, 19th July 2009

"A story how Kiran works..... One needs knowledge on a particular subject...all he has to do is fill his glass with all the available information regarding the same... What Kiran does...takes the glass and keeps it immersed in the river and then talks not only indepth about the subject but also about life underwater...that deep is his hunger for knowledge and depth of understanding."
— James Jose, **Sr. Manager**(*Entertainment*), *Reliance Industries*.

"I came to know Kiran, when he was a part of the Retail Roll out team during the peak of the network expansion at Reliance Petroleum Retail. He was exceptional in terms of his insights into the softer aspects of training and could understand the emotional impact of change management, which is rare for anyone at his age and experience. Later as a part of the Training Team, he demonstrated his ability to conceptualize and communicate inter-personal relationship related issues, which are commonly responsible for internal friction and conflicts in organizations. He could assimilate effortlessly, even the most complex Organizational Behavior issues and used traditional eastern healing practices like Meditation to enhance manifold the absorption and retention of training. Kiran is a keen learner, a methodical trainer, a prolific orator and writer, a compassionate human being, a risk ready entrepreneur, - all is all a versatile and complete individual" — **Rajeev Bhaskar Sahi, President Retail Petroleum Business**, Reliance Industries Limited (RIL). 2004-2007

Select List of companies where Kiran has provided Training

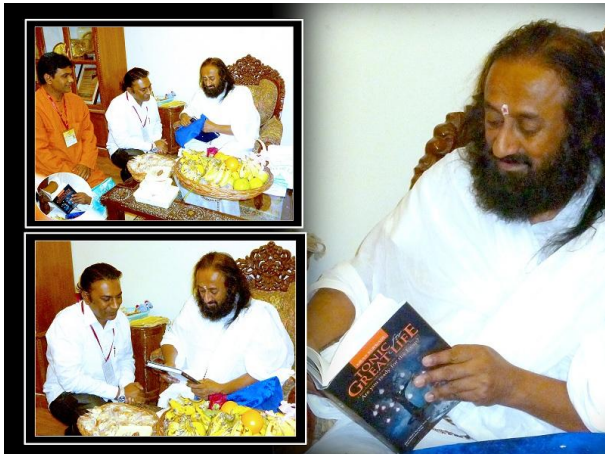
Corporate Houses

- Saudi Ground Services (Saudi Arabian Airlines) at Riyadh, Jeddah Dammam
- VTC-Vocational Training Centre, Govt of Afghanistan, Kabul
- Videocon Group – Videocon, Sansui, Kelvinator, Kenstar
- Reliance Industries Ltd. (Petroleum Retail Business)
- Café Coffee Day – Pune & Mumbai
- The Loot – Mumbai, Pune & B'lore
- Jaya Permia - Navi Mumbai
- Consortium of IT Business Entrepreneurs, Sangli
- Maharashtra Centre for Entrepreneurship Development (MCED)- Aurangabad.
- LIC India, Wockhardt, Carlsberg, Bajaj Auto Ltd., **And many more....**

Educational Institutes primarily the b-schools and engineering colleges in Maharashtra-Aurangabad, Pune, Mumbai; M.P – Bhopal; U.P – Kanpur, Lucknow, Bareilly, Gorakhpur, Allahbad; Utrakhand-Dehradun; Bihar -Ranchi, Punjab – Chandigarh, Amritsar, Ludhiana; Haryana-Panipat. And appx 20-25 institutes in adjoining Asian countries.



Delivering 'Multiple Intelligence' at Bajaj Auto Ltd., Aurangabad, 27th Nov 2013



'Tonic for Great Life' book launch by Sri Sri Ravishankar



TTT by Australian Inst. Of Mgmt, Western Australia



Carlsberg on "Complete Manager"



Presentation Skills for Wockhardt



Pune



Dehradun

Jan - March 2014



Chandigarh



Bareilly



Nepal in March 2014





Mentor at many b-schools for Students as well as their Faculties



Saudi Ground Services (Saudi Arabian Airlines) Riyadh & Jeddah on "Supervisory Skills"





“Actively contributing at b-schools and engineering colleges”



Faculties of Govt. Engg. Colleges, Kabul, Afghanistan on “Facilitation Skills”



Videocon Ind. Ltd. on “Behavioural/Sales Skills”



B-Schools/Engg. at Pune on "Campus to Corporate"



Teachers, Doctors, Lawyers etc. "Social Entrepreneurship Skills/Great Teacher"



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